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MAINTCO MESSENGER

Maintco Corp. Celebrates Its 15th Anniversary! 15 Years of Providing Simple Solutions for Difficult Problems

The saying that *the more things change, the more they stay the same*, was never more true than when applied to Maintco Corp.

On the one hand, things have changed radically! Maintco had its humble start in a Burbank garage, with only a handful of field technicians and an office staff of exactly none. Back then, Maintco's co-founders Abraham (Abe) and Inna Tuler pretty much did everything, with Abe often working alongside the field technicians.

Fifteen years later, Maintco now occupies a two-story headquarters building and several satellite offices, with more than 30 employees and four departments. It is a trailblazing "green" force in the industry. And its state-of-the-art technology has helped it become a leading source for retail facility construction, maintenance and management throughout Southern California.

As the company grew, however, it never abandoned its core values of understanding and caring about customer needs, and then going the extra mile to meet them.

"From the bottom up, everyone on the Maintco team cares about the customer and makes every effort to protect customer assets and interests," says Abe Tuler, now the company's vice president. "We provide the customer a small army of extra eyes and ears in the field. Communication is our most effective tool."

Understanding the customer's need to remain operating and open for business creates the sense of urgency that Maintco teams bring to every task. Inna Tuler, now the company's CEO and president, notes that this urgency is a large part of the value that Maintco adds.

"To us, the term 'value added' is not a meaningless corporate buzzword, but the cornerstone of our daily commitment to our customers," she says. "The reason we've grown as we have is that we provide the extra effort to assist each customer to plan, research, track and complete a project."

Reaching the 15-year milestone is no small achievement in the very competitive business of facility service and construction. Maintco has done so, in part, by continuing to invest in innovative technologies that allow it to meet the needs of its customers no matter how difficult the task. In fact, Maintco teams have served in the most challenging circumstances, proving over and over again that there is no problem they cannot fix.

Maintco also distinguishes itself by providing customers a complete, one-stop solution for all their needs. With multiple departments, Maintco can provide in-house support for all projects, from equipment installation or relocation to major remodeling.

The most exciting times lie ahead for Maintco Corp., as the company



expands its "green" vision. Maintco has provided green technologies to its customers for years. In 2008, the company also completed an internal inspection and upgrade of the Maintco corporate office, replacing incandescent with CF lighting, installing a Duro-Last green cool-roof system and establishing a cooperative recycling program with the City of Burbank.

With further involvement in renewable energy and LEED certification in 2009, Maintco is poised to take an active role in providing a complete AND green solution to current and future customers.

Congratulations on your 15-year anniversary Maintco! And here's to the next 15!

CLIENT RAVE

"I have worked with hundreds of contractors from every conceivable trade, and MAINTCO has unequivocally stood above their competitors on all bids, RFPs, and jobs performed. MAINTCO excels at communicating during all phases of a project, no matter the size or scope. MAINTCO's commitment to using technology as a tool to assist me in managing my business is unmatched. Most importantly, once I call MAINTCO, I don't have to make any other calls."

—Corporate Facilities Director, Z GALLERIE

DID YOU KNOW?

Maintco Supports Solar and Energy Efficiency

To participate in this exciting "green" revolution, Maintco is building in-house teams and strong partnerships with companies that develop new energy-saving solutions and solar energy products. Our role will be to establish green performance measures, install the products, as well as provide support services for them. Together, we will improve the environment, quality of life and your "bottom line."